



Management Leadership Training Courses - Preparation and Expectation

By: Wayne Messick

The real purpose of any well conceived and professionally delivered management leadership training course is to help managers and leaders at every level of the organization crystallize their internal and external values. The objective is to understand more clearly the difference between where each person sees themselves as going and where the collective organization sees the company itself going in its efforts to realize its true potential.

Every well respected organization wants to be better and do more and do it more profitably - while at the same time helping its employees be more fulfilled as individuals and well as team members. Employees will be happier and the company will be more profitable as a result of management leadership training courses that address their core needs.

Management leadership training programs are not designed to "fix" troubled employees, or at least they shouldn't be. They are for those who are already on board and want to be more of what it is possible for them to become as individuals - for their own personal benefit as well as for the company. When you put groups of people together they will naturally learn from each other - maybe more than from the management leadership trainers directing the program. Learning from our peers is one of the most valuable ways to gain actionable knowledge with immediate benefits to everyone.

There are three principle components found in excellent management leadership training courses. The curriculum may not address them specifically - although when you boil down all the bullet points and lump the elements of the trainers presentations together they are there. Whether they are stated or not it comes down to this. Naturally we all expect the program to be a transfer of knowledge. We believe that the trainers and the contents of the program contain knowledge we do not already have. Otherwise why would you spend your money and time as a participant or sponsor of the program in the first place?

APICS - CPIM Review Class

Course: Basics of Supply Chain Management

When: Beginning Wednesday, Sept. 15th, 2010 5:30 PM – 8:30 PM

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Knowledge really begins with what we bring to the program. Our life experiences as well as our formal education play an important part of our total knowledge as does the osmosis factor - the way we've always done it both on the job and off. We all know that there is no substitute for doing our homework and the preparation and knowledge we bring to the table, based in our street learning is an important part of it.

That knowledge is part of who we are as individuals - our sense of self, our self-images directly relate to our performance on the job, especially as leaders and managers and should be addressed in the management leadership training process. The subconscious views of who we are, our deeply held convictions about ourselves in this or that situation, under these or those circumstances, and with one kind of person or another are vitally important when it comes to explaining our behaviors.

Our beliefs about ourselves are both personal and private as well as public. We all know people who appear one way at the office and much differently at the pub after work. You've seen one sort of behavior at the budget meeting and quite another at the ballpark. You'd never recognize them as being the same person.

Management leadership training courses must connect with the attendees on the subconscious level - so the persona they display at work is consistent with what the organization and its customers expect from them. That doesn't mean you shouldn't paint your face in your school colors for the Homecoming game. I am suggesting that it's part of the mandate of your management leadership training to align the public self-images of your leaders and managers toward those that make the company a place people want to work and where customers receive consistent and predictable products and services.

Management leadership training courses help us grow by changing the way we see ourselves on the job. When we change our self-perception we ultimately and inevitably change our performance. When our performance changes we enhance our self-image which increases our productivity. And around and around it goes - we don't know how far, until we optimize our personal potential and make the greatest contribution possible to our organizations.

Management leadership training programs must inspire our commitment to growth. When we modify our self-image we work harder and smarter, we become committed to getting more information and knowledge. We begin to understand more completely that what we bring to the management leadership training process is at least as important as the information and printouts the trainers bring. If we expect the trainers to have all the answers we'll be disappointed. If they had all the answers they'd just email them to us.

The conclusion of the program is actually the beginning of its value to you as an individual and as a member of the leadership and management team. What's important is your commitment to personal and business growth with the contents of the management leadership training course acting as a roadmap for you and your people today and tomorrow and tomorrow after that.

About the Author: Wayne Messick, a 1968 graduate of The Ohio State University, is a consultant who was the editor-in-chief and publisher for iBiz resources.com for over 10 years. He also was the co-founder and senior consultant for Family Business Resources, a financial services industry company.

New Member Announcement :

The Tri-City Chapter of APICS is pleased to announce a new member joining our chapter.

Santhosh Kumar Janarthanam is a Specialty Development Engineer at Superior Tire & Rubber in Warren, PA.

Realizing your Full Potential and Reaching Your Desired Goal in Life.

By: Steven Kavita

To reach your desired destiny, it is imperative that you exploit your full potential. Any successful person will agree that despite life challenges you must raise above your circumstances to achieve success. High-achievers are the people who position themselves high above the common crowd.

Look deep within your inner man and you will harvest some great inspiration. Do not be mediocre since it brings about a form of bondage. Refuse to be content with where you are at present or what you have achieved so far. Rather, strive to constantly go beyond the normal thus reach your full potential. Reaching your goal does not mean that you can now relax.

Always seek to challenge your capabilities and you will overcome the spirit of settling for average. You too have the ability of reaching your full potential and becoming the best in your niche. The achievement of one stage is the commencement of another thus past success must not hinder future success.

In another way, success is merely a matter of how you are going to use your past to inspire and propel yourself to reach your full potential, both now and in the future. For those who have tasted victory in the past they must feel even more confident and challenged to achieve more and climb to a higher status.

In case your past is a record of failures, break that yoke and believe that you are a champion of tomorrow. It is only by having a burning desire to taste victory that will help you become a winner. Therefore, be focused, committed and disciplined towards attaining your full potential. Never worry about yesterday, in fact, you should use your past experiences to build on a better tomorrow.

The future is in your hands and you hold the key to your accomplishment. Raise your head above your shoulders and build a bright future for yourself. To harness more insightful content on realizing your full potential, follow the links appearing below.

About The Author

Stephen shares his wisdom and experience on Realizing Full Potential that will definitely add value to your life. Visit his Inspirational and Motivational Website at: <http://onlineselfimprovement.blogspot.com> and start living a purposeful life

APICS - CPIM Review Class

Course: **Basics of Supply Chain Management**

When: **Beginning Wednesday. Sept. 15th, 2010**
5:30 PM – 8:30 PM

Where: **Inscape Solutions**

Course Length: **Small Class: 7 Weeks, 7 Meetings**

Cost: **\$262.00 Members**
\$312.00 Non-Members

Instructor: Wayne Jackson

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Registration: Please register by Sept. 15th, 2010
Return bottom portion with payment
(Please make checks payable to Tri-City APICS)
Beth Woodward CPIM
268 King Street
Jamestown, NY 14701
Ph: 716-483-3406 (days)
716-450-1487 (cell)
Or access PayPal through www.tricityapics.org
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Course Title: **Basics of Supply Chain Management**

Name: _____

Daytime Phone: _____

Email address: _____

Company name/Address: _____

The following is a capsule summary of the 08/17/10 meeting of the Tri-City Board of Directors:

- * The minutes of the July meeting were reviewed and accepted.
- * The financial reports were reviewed and accepted.
- * Planning four PDM's in new program year (two plant tours and two presentations.)
- * The CPIM review class offering in the fall will be: **Basics of Supply Chain Management.**
- * We are still looking for a volunteer to join the board and help out with our website maintenance and content.
- * Todd added a link in our website to the most recent newsletter.
- * The next scheduled board meeting is Sept. 7th, at Honest Johns restaurant on East 2nd St. at 5:45 PM. Attendance by members is welcome. Please contact Todd Eggleston.

	Name	Phone	E-mail Address
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<i>Membership</i>	<i>Brenda Gray</i>	<i>(716) 456-2318</i>	Brenda.L.Gray@cummins.com
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